OUESTION ANSWERS Henry Fayol stated that _____ principles of management. 14 Under differential piece rate system F.W Taylor recommended rates. two Authority refers to _____. power to decide developed a theory of bureaucratic management. Max weber The principle of states that the interest of organisation should be primary as far as the manager are concerned Subordinate interest The principle of equity refers to social justice refers to the process of identifying alternatives & selecting a course of action to solve specific problem **Decision** making of management refers to the different categories of managers Levels The top level managers require more of skills Conceptual The lower level managers require more of skills Technical boss was responsible to assemble machines & tools under Taylor's scientific management Gang Plans need to be _____ Flexible Planning helps to risks Minimize The SWOT analysis is an important element of . . Planning is a single use plan Budget is a time table for activities Schedule are statements that guide in decision making policies Generally, professional managers frame plans Alternative refers to fixing lower target Under-targeting The objective of the organisation must be specific There must be between authority & responsibility balance Coordination means in an organisation. interlinking of action The lower level managers coordinate the activities of subordinates Informal organisation make use of communication. grapevine style of leadership aims at creating family atmosphere within the organisation paternalistic The lower level managers require more of skills Technical boss was responsible to assemble machines & tools under Taylor's scientific management Gang Motion studies were undertaken by _____ under scientific management. Frank Gilberth is one of the dimensions of management stated by Peter Drucker Time revolution was advocated by F.W.Taylor Mental clerk under scientific management was concerned with laying down sequence of operation Route developed a theory of bureaucratic management Max weber Under differential piece rate system F.W Taylor recommended ____ rates two

Undertechnique decisions are made on the basis of relationship between two variables.	linear programming
Quality circle isgroup of employees	Voluntary
Plans are meant for repeated use as and when the situation demands.	Standing
reflect the purpose & philosophy of the organisation	Mission
is the orderly synchronizing of efforts of the subordinates	coordination
The line organisation is suitable fororganisation	Small
There is lack ofin line organisation.	specialisation
refers to the number of subordinates that can be managed effectively by one superior	Unity of command
Span of control hasapplication	universal
is a process of grouping of jobs, processes into logical units to perform some organisational task.	depart mentation
Departmentation by is one of the bases whereby the organisation divided the organisation into different units based	
on geographical zones.	area
The process of delegation continues if the subordinates the delegated authority.	Accept
takes place between the superior & subordinate	delegation of authority
relations with the superior could be one of the reasons for non-acceptance of authority by the subordinate.	hostile
Project organisations adopt the basis ofdepartmentation	taskforce
is a statement of anticipated results.	Budget
Inorganisation there are many levels of management	Tall
is a process of establishing goals & suitable course of action for achieving those goals	Planning
It is the process of identifying & selecting a course of action to solve a specific problem	Decision making
It involves selecting the right person for the right job.	Staffing
Reports are prepared of past performance & current performance & comparison are made to see if there is any gap & to	
then correct it	reporting
is not a type of management skills	Artifact
Manager needs to visualize, imagine, analyse & understand the various situations & problem of organisation refers to	conceptual
is also called interpersonal Skill	human skill
Manager must be able to convince & come to mutual agreement with all regarding the activities to be conducted, refers to	
	Negotiation Skills
was included in the neo classical approach of management	Elton Mayo
proposed the concept of scientific management under the name 'The Principles of Scientific Management	Frederick Winslow Taylor
is not principle of scientific management	Discord & not harmony
means there should be no conflict among workers or manager & worker for better productivity & relationships	Harmony & not discord
does not include work study	cost study

Man to decide the sequence of the work operations, refers to	Route Clerk
Man to ensure proper repair & Maintenance of tools & machines, refers to	Repair boss
Taylor stated that there needs to be a change in the mentality of workers towards management & management towards	
workers	Mental Revolution
Camera was used to help identify the correct no. of steps & movements to complete a job & eliminate the extra motions	
(movements) to reduce fatigue.	Fatigue & motion study
The best standardized method of completing the task was assigned after trial & error observation	Method Study
is not a criticism of Taylors Scientific Management by employees	Cost management
is not a criticism of Taylors Scientific Management by employers	Cost analysis
is not included in the 14 principle of Henri Fayol	Supply
means the right to give command & receive obedience from subordinates	Authority & Responsibility
The work & efforts of the organisation as a whole must be in the same direction refers to	Unity of Direction
is when there is delegation of authority at all levels	centralisation
refers to a chain of authority & communication that flows from highest to lowest level to avoid chaos & delay	Scalar chain
is a french word which means team spirit	Espirit de corps
is not a standing component of planning	Schedules
They are the ends towards which actions are directed	Goals
They are the statement that guide decision making	policies
A is a statement of expected results expressed in numerical terms	Budget
The term MBO was popularized by	Peter Drucker
TheEnvironment helps to identify the Strength & Weakness of the organisation.	Internal
is not a bases of departmentation	Solution
refers to the number of subordinates that can be supervised and managed effectively.	Span of control
In Organisation there are more number of subordinates under one superior.	Flat
Network Administrator is also called theadministrator	System
consists of input and output devices processes and storage device.	Hardware
is the process of identifying and selecting a course of action to solve a specific problem.	Decision Making
decision making technique is used for repetitive activities & work.	Programmed
It is a statistical technique which enables manages to make a choice of the best alternative	Matrix
Dr Ishikawa first popularized theconcept of s in Japan.	quality circle
Forming a grid or a rectangular array which is why it is called a organisation	matrix
arises spontaneously as people associate with one another.	Informal
A process by which a manager assigns tasks & authority to subordinates who accept responsibility for those jobs	Delegation
is not a difficulty of delegation on the part of superior	Fear of criticism

 _ is not a difficulty of delegation on the part of subordinates
 is not a principle of delegation
 _ is not a factor affecting decentralisation
 refers to the inner drive or intention that makes a person to do something or to behave in a certain way.
is not an importance of motivation

Desire to dominate
Principle of confidence
Fear of criticism
Motivation
Poor relations